compudyne

Financial Services

Executive Summary

· Increased external threats to critical data put pressure on banking institutions to increase security measures to protect and secure user data.

· Like many financial institutions, this community bank faced technology challenges due to change and growth, including availability of core applications, data storage and security regulations.

· Engaging in a partnership with Compudyne allowed the client to focus on its core business while reducing technology-related expenses.

The Client

A leading community bank in Michigan, this client offers a full breadth of financial, banking and lending services. Known for outstanding customer service, the client was able to open additional branches to meet demand.

The client experienced a tremendous amount of growth in a short period of time, adding multiple new branches over a geographically diverse area. As the company grew to include 16 branch locations in upper Michigan, reliable and secure data transportation became more challenging, especially without increasing capital expenses.

As cyber-attacks targeting the banking industry increased, it was imperative to improve connectivity between branches while strengthening internal and external security measures. The client needed a strong technology partner who could also provide a secure data center solution.
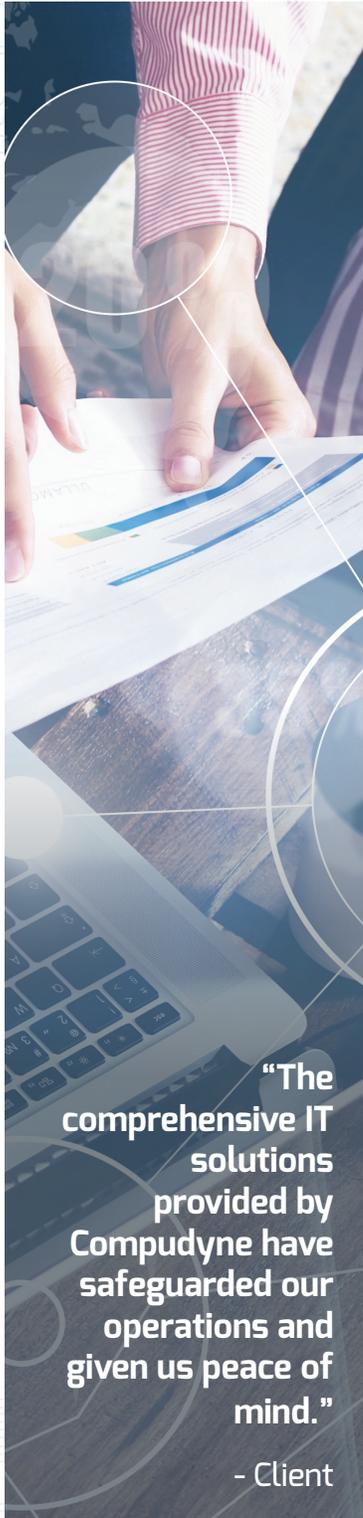
The Challenge

How can a rapidly growing community bank leverage technology to improve connectivity and enhance security measures without increasing capital costs or slowing growth?

The Solution

With a total solutions offer, Compudyne rose to the top of multiple technology partner options. Compudyne's reputation in the market and brand values aligned with the client's dedication to customer service. Compudyne worked closely with bank leadership and IT to implement a full suite of services with a focus on security.

"This community bank has over 100 years of history in the business. We're setting them up for 100 more."

- Compudyne rep

The Compudyne Difference

Compudyne's EdgePro managed service solution immediately simplified IT management and improved data security. This end-to-end security focus allowed the client to focus on growing the business while Compudyne became the company's Virtual Chief Information Officer. Compudyne provided support and enhancement to the bank's IT and ensured reliable access to the bank's core FIS software. Compudyne also deployed proactive monitoring, automation and patching tools to keep the business running smoothly and securely.

With a full suite of security focused services and MPLS WAN networking, Compudyne provided highly available and secure connectivity throughout each of the 16 branch locations and improved end-to-end IT security with Endpoint Protection, anti-spam, email encryption and archiving, multifactor authentication services.

Eliminating the expense of an on-premises data center was critical, so Compudyne moved the client's entire infrastructure to the Compudyne Hardened Data Center, implementing a robust Backup Pro strategy and engaging in an Infrastructure as a Service (IaaS) agreement, critical data was protected in the event of an emergency.

A total partnership with Compudyne allowed the client to focus on growing the business instead of managing IT. Implementation of Compudyne's full suite of services decreased capital expenditures significantly and positioned the bank for continued expansion and growth. And because Compudyne's solutions are scalable for growth, the bank has a long-term partner who is committed to their success.

"The comprehensive IT solutions provided by Compudyne have safeguarded our operations and given us peace of mind."

- Client

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877.630.6640

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