

Steve Cisneros

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Career Objective: Financial planner/advisor with a firm built on a foundation of service, quality, integrity, and commitment to clients' best interests. Prior to earning my CFP certificate I would embrace the opportunity to serve in a paraplanner or similar role.

Education:

CFP Certificate in-progress
NYU School of Professional Studies

Ph.D. Organizational Leadership
University of Minnesota

Professional Experience:

Director, President's Emerging Scholars

University of Minnesota July 2013 – present
Created 4-year scholarship program with \$1.6m budget. Skilled at building deep trust relationships, communicating value, conveying best practices, and advocacy to multiple stakeholders, including administrators, donors, parents, students, and external partners.
Awardee: 2018 President's Award for Outstanding Service

Director, Access to Success (ATS)

University of Minnesota Jan 2011 – July 2013
Assessed efficacy of ATS via empirical research, and led major expansion and rebranding effort through leadership of multiple stakeholders. Effectively used analytic skills, persuasion, and relationships to leverage existing program into a "Signature program of the University of MN".

Director, Bridge to Academic Excellence

University of Minnesota Feb 2007 – Jan 2011
Designed and implemented first University of Minnesota Bridge program for 100 new freshman through leadership of campus wide staff and administrators. Built long-lasting relationships with key stakeholders to drive success in all major areas of this and future programs.

Financial Aid Advisor

University of Minnesota May 2002 – June 2004
Advised constituents on financial budgets. Created and delivered presentations for students, parents, counselors, and staff on financial awards, budgets, and disbursement. Chaired committee to create Financial Status site that is still used. Led effort for students, parents, and counselors to create financial budgets and complete aid applications for federal deadlines.

Financial Aid Advisor

High Tech Institute Nov 2002 – May 2002
Served as lead Financial Aid Officer to administer financial aid for all stages of degree completion. Advised students on budgeting and planning for personal and academic finances, created revenue reports, completed corporate manager training program.

Advisor

University of Minnesota

June 2004 –Feb 2007

Advised individuals and groups on University value, developed and managed student scholarship, managed financial advising program, supervised instructors.

Spanish Teacher

Evansville High School

March 2000 – June 2001

Department chair responsible for curriculum planning, textbook selection, program budget, and a full course load of Spanish (levels I-V). Served as a Transition adviser responsible for advising students and parents on transition from middle to high school. Volunteer coach for Spanish Club and Spanish Pronunciation Team.